

Sales Specialist Cloud-Data-Voice (m/f/d)

Location: Munich / Start date: flexible

Whether it's cloud, data, or voice—we're looking for YOU!

Are you a sales professional, passionate about solutions, and eager to apply your strengths where you can make the biggest impact? At Savecall, you'll have the freedom to set your own priorities and grow successfully.

YOUR RESPONSIBILITIES

- Selling customized solutions in the areas of **cloud, data, or voice**—depending on your expertise and interests
- Consulting business customers (B2B) on digital infrastructure
- Independently building and expanding your customer base (existing & new customers)
- Preparing proposals and conducting negotiations through to closing
- Close collaboration with leading technology partners and carriers
- Market and trend analysis to identify new opportunities
- Developing customized strategies for your sales territory

YOUR PROFILE

- Experience in sales of ICT, cloud, data, or voice solutions – your area of focus matters
- Passion for digital topics and technological innovations
- Strong closing skills, communication skills, and consulting expertise
- Independent, structured work style combined with team spirit
- Proficiency with digital tools and CRM systems
- Strategic thinking and the motivation to make a difference

WHAT YOU CAN EXPECT AT SAVECALL

- Market leader in independent ICT and cloud consulting with **over 1,300 active business customers**
- Exclusive access to the best products and solutions thanks to top-tier partner agreements
- **Above-average commissions**
- Smart **sales tools**, automation, and modern CRM systems for efficient work
- Flexible scope of work: Bring your strengths to bear in cloud, data, or voice
- Flat hierarchies & direct communication on equal footing
- Modern office on the Bavaria Film campus with benefits such as Wellpass, e-scooters, an on-site gym, employee discounts, regular team events, and more...
- Long-term career prospects & individual development opportunities

Join the leading trusted advisor!

Apply now: kariere@savecall.de